

# Visa Token Service Fact Sheet

## April 2021



### About Visa Token Service

Visa Token Service is a security technology that replaces 16-digit Visa account numbers with a token that only Visa can unlock, protecting the underlying account information. Tokenization helps combat fraud for both card-not-present digital transactions and card present physical transactions through tap and pay and QR. In addition to enhancing security, tokenization can reduce friction in the payment process by enabling financial institutions to update expired or compromised payment credentials without any manual updates being made by the customer in the event that their Visa card is lost, stolen or expired.



### By the numbers



**2B+**

tokens issued



**8,600+**

issuers enabled for tokenization



**26%**

fraud reduction (\$PV) Visa Token transactions compared to PAN-based transactions online<sup>2</sup>



**615,000+**

merchants transacting with Visa tokens<sup>3</sup>



**193**

markets enabled by tokenization



**2.2%**

card authorization rate lift<sup>1</sup>

### Additional solutions and services offered by Visa to enhance the Visa Token Service portfolio include:



**Visa Cloud Token Framework** is designed to increase payment authorization rates by enhancing security and issuer confidence across customer devices. Multiple authentication factors and device intelligence are used to link the payment credential to both the customer and their trusted devices, minimizing account takeover fraud.



**Visa Card Enrollment Hub** provides a simple way to enroll customers directly into their favorite subscriptions, retailers and more. By pushing Visa tokens directly to card-on-file merchants, wallets and Click to Pay, VCEH is a uniquely powerful way to onboard consumers and generate recurring payments.



**Payment Account Reference** links a PAN and its associated token transactions together to give a complete picture of cardholder spending. PAR Inquiry ensures payment processing and value-added services like loyalty and couponing can be delivered seamlessly across payment instruments and channels.



**Card on File Data API** gives issuers visibility into which merchants and service providers may have stored a cardholder's payment credentials. With this insight, issuers can offer enhanced customer experiences, enabling customers to add, view and manage their Visa cards.



**Visa Card Enrichment Service** updates card expiry during token provisioning (for card-on-file or eCommerce tokens) which can help reduce costs associated with lifecycle management and minimize false declines to process more transactions.

# Tokenization milestones



2015  
Visa expands token services to third party partners



2017  
Visa unveils Token Management Service by Cybersource



2018  
Visa announces Cloud Token Framework

2018  
Visa acquires Rambus Payments' tokenization services to expand tokenization offerings



2020  
Visa unveils the rebrand of Token ID, a Visa Solution

2020  
Visa issues 1B+ tokens



2021  
Visa issues 2B+ tokens

2015 2016 2017 2018 2019 2020 2021

Token transactions started in 2014 with partners and Visa transitioned tokens into secure token vault in 2015.

## Partner experience

"Network tokens are the future of e-commerce and by enabling frictionless, secure digital payments, network tokens have **vastly improved authorization rates**. Our recent focus at Adyen has been on enabling automated token utilization across our merchant base, continued focus on improving token performance, and addressing ecosystem adoption via incremental use cases such as 3DS and 3DS 2.x interoperability."

**Kamran Zaki**

Chief Operating Officer, Adyen

"Tokenization is the lynch pin to enabling exceptional digital experiences that address rising consumer expectations for unified commerce. That is a consumer expectation to be recognized consistently in every channel in which they interact. An integrated tokenization strategy is key to unifying channels and delivering a compelling consumer experience."

**Andre Machicao**

Senior Vice President, Head of Product, Cybersource

"Beyond the conversion rates for card-on-file use cases, initial results from the PayPal wallet indicate that issuer decline rates have reduced by approximately 100 bps, which leads to better conversion for merchants."

**Jim Magats**

Senior Vice President, Omni-Payments, PayPal

To learn more about Visa Token Service, visit  
<https://usa.visa.com/products/visa-token-service.html>

**VISA**

<sup>1</sup> VisaNet, TC05, UC01, Brand: Visa, Excludes Processing Error Declines. Declines calculated as percent of total authorizations (payment volume). Select Token participating Merchants (PAN and Token) with digital wallet TRs Issuer region US, July–Sept 2018, Potentially addressable by Token. Note: For purposes of these metrics, Super Regionals<sup>2</sup> include the top quartile of issuers by Visa PV, Regionals include the second quartile and Community banks include all remaining issuers.  
<sup>2</sup> CNP & CP Average is for set of Token participating Merchants (by Merchant DBA) (PAN & Token) with digital wallet TRs April–June 2018, Issuer region: US  
<sup>3</sup> Global VisaNet and NSPK Data (Russia); Global Merchants, Jan 2020–Dec 2020.